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Towards a Malaysian Knowledge Society

Hans-Dieter Evers

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Towards a Malaysian Knowledge Society

Hans-Dieter Evers

INSTITUT KAJIAN MALAYSIA DAN ANTARABANGSA UNIVERSITI KEBANGSAAN MALAYSIA BANGI

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#### **Abstract**

Malaysia is scheduled to develop into a knowledge society. The characteristics of this new stage of development are only vaguely circumscribed by Malaysia's political leadership. This paper outlines the basic features of a knowledge society and analyses some of the social and cultural preconditions as well as consequences in reaching the stage of a knowledge soety. It finally attempts to answer the question, how far Malaysia has advanced towards the stage of a knowledge society.

#### Editor's note:

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# Towards a Malaysian Knowledge Society<sup>1</sup>

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"There was a time when land was the most fundamental basis of prosperity and wealth. Then came the second wave, the age of industrialisation. Smokestacks rose where the fields were once cultivated. Now, increasingly, knowledge will not only be the basis of power but also prosperity...... No effort must be spared in the creation of an information rich Malaysian society."

(*Malaysia: The Way Forward* presented by His Excellency YAB Dato' Seri Dr Mahathir Mohamad at the Malaysian Business Council, 28 February 1991)

# 1. Malaysia's Path towards a Knowledge Society

# 1.1. Malaysia's Visions of a Knowledge Society

In our fast moving world concepts and policies spring to life at an amazing speed. The epistemology of development reflects the diversity of a world that only a few years ago was seen as moving towards an integrated world society, but is now understood as increasingly differentiated and complex. Some mega-trends have, however, been diagnosed. Globalisation as an expansion of a world market is thought to be such a mega-trend, the move towards a knowledge society another.

Malaysia, or at least its government, has made the move towards a knowledge-based society and economy its primary target.<sup>2</sup> In the words of Dr. Mahathir: "In our pursuit towards developing the

factors of production in our economy. The challenge for Malaysia is to develop this knowledge amongst our citizens so that our success will be due to the contributions of Malaysian talents and knowledge workers" (Dr. Mahathir bin Mohamad, Putrajaya 8 March 2001 - advertisement in the New Straits Times 13-04-2001). Datuk Law Heng Deng, the Minister of Science, Technology and the Environment sounds somewhat less enthusiastic, when he declares, "There is no harm in building a knowledge-based society... a nation cannot live entirely on knowledge."3 Knowledge for him (and, I suspect, many others) is science and technology. A knowledge economy is therefore narrowly defined as one in which information and communication technology (ICT), other high-tech activities and e-commerce play a leading role.

In this paper I attempt to provide an overview over the current discussions on the role of knowledge in creating a knowledge society and highlight some characteristics knowledge societies are thought to have. I shall also provide some evidence on how far Malaysia has moved on its way towards a knowledge-based society.

# 1.2. A Hypothesis on Transition and Productivity

The current situation and trend in Malaysian social and economic development should not be seen in isolation. We have to pinpoint Malaysia's present position in both an historical and a comparative perspective. For this purpose let me introduce a hypothesis, taken from transition theory. It says: The transition from one period of history or type of society to another takes place, whenever a new innovative productivity factor is introduced.4

The following table may speed up matters.

Table 1 Transition Hypothesis of Social and Economic Development

	PRODUCTIVITY	TRAN	TRANSITION	
	FACTOR	FROM	TO	
Ι	early long-distance trading networks	subsistence agriculture	trading empire	Melaka
II	labour intensive estate agriculture and industrial mining	peasant society	colonial raw material producing economy and society	Federated Malay States
III	industrial production and organisation	colonial raw material producing economy and society	light industrial and commercial agricultural society	Malaysia after independence
IV	knowledge	light industrial and commercial agricultural society	knowledge economy and society	Malaysia after 2020?

Source: Evers 2001

The establishment and intensification of long-distancetrading networks enabled the glory of Melaka, Malaysia's golden past, followed by the profitable entrepot trade of the Straits Settlements. The introduction of modern technology into the tin mining sector and the new and economically efficient organisation of rubber plantations led to the boom years of the early twentieth century in Peninsular Malaya. Finally specialised industrial manufacturing with low research and development (R&D) but high value added production led to the "Asian Miracle" of independent Malaysia. But as we know all too well, the boom years induced by the introduction of new factors of productivity are invariably followed by years of crisis and doom. Without going too much into detail, we should like to propose the hypothesis that these boom periods were phases of social and economic development, during

a new platform had been reached, the 'normal' mechanisms of supply and demand, of efficiency and waste, of the ups and downs of business cycles, of political imperfections and market failure came into being again. Some countries could manage this transition well and maintain self-sustainable growth, others with less luck (i.e. under less fortunate global conditions) and less political foresight (i.e. authoritarian rather than democratic systems) retarded into economic coma.

If we follow this line of argument, a big issue comes up. If 'knowledge' is the new factor of social and economic productivity, the long-lasting boom of the American economy may be explained in terms of our productivity-rent hypothesis. In fact, many economic gurus (Drucker and others) follow this line of argument. This, however, raises further questions: If the application of knowledge was the driving factor of the economic development of the OECD (Organization for Economic Development and Co-operation) countries, has the innovative power of this productivity factor been spent? Have these countries concluded their transitions and reached a new platform of high productivity of a knowledge economy, with little hope for further extraordinary productivity gains?5 Will Malaysia in particular enter a new phase of transition towards a knowledge society or will access to this status be barred by those countries, that have already achieved the august stage of a knowledge economy? I am sure that nobody is able to answer these questions in full, but we can, at least, try to clarify some features and stumbling blocks on the path towards a knowledge-based society.

# 2. How far has Malaysia approached the Status of a Knowledge Society?

# 2.1 Malaysia in Comparative Perspective

Some societies are well on their way to become knowledge-based. A new 'great transformation' (to use Polanyi's term) is taking place. How far has Malaysia approached the status of a Knowledge Society? Though we are not sure at all whether all societies will follow the same path towards a knowledge-based economy, we shall nevertheless

compare Malaysia with other nations on some of the relevant indicators. We have selected Korea, a country that was often mentioned together with Malaysia as one of the Asian tiger economies and the Netherlands and Germany for comparison. The Netherlands is comparable to Malaysia in terms of its population, Germany in terms of its land size. Both are part of the world's largest economy, the European Union.

## 2.2. Knowledge Society Indicators

There are many indicators that may be used to describe a knowledge society. We shall look at a few of them and then try to locate Malaysia's position.

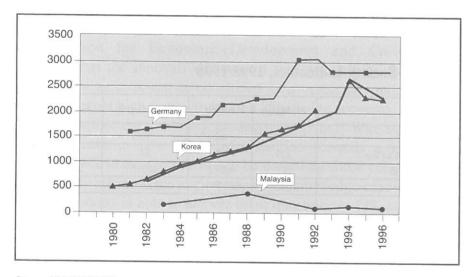
Table 2 **Knowledge Society Indicators, 1995/1998** 

Indicators	Malaysia	Korea	Netherlands	Germany
Population	21	46	16	82
Land area, '000 sq km	329	99	34	349
GNP billion US\$	98.2	485.2	402.7	2319.5
GNP at PPP per capita	10920	13500	21340	21300
Mobile phones				
per 1000 people	74	70	52	71
PCs per 1000 people	42.8	131.7	232.0	233.2
Internet hosts				
per 10,000 people	19.3	28.7	219.01	106.68
Scientists and engineers in R&D per million people	87	2636	2656	3016
High technology exports, % of manufacturing exports	67	39	42	25
No. of patents filed,				20
residents	141	59249	4460	51948
No. of patents filed, non-residents	3911	37308	59279	84667

Source: Statistical Appendix, World Development Report 1998/99, Tables 1 and 19

more mobile phones per inhabitant in Malaysia than in Germany.7 On two other indicators, namely R&D researchers per million inhabitants or patents filed, Malaysia still trails far behind Korea, Germany, the Netherlands and other OECD countries.(see Diagdam 1) The more important question would be, however, whether Malaysia is catching up. Looking at time series data, this does not seem to be the case at present. The gap, in fact, is widening.

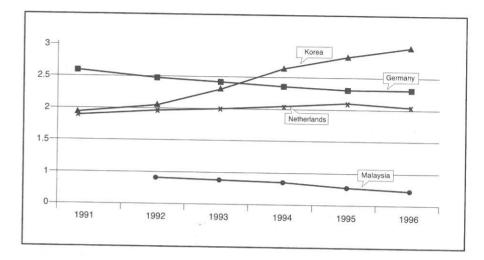
Diagram 1 Researchers per Million Inhabitants, (Moving Averages) 1980-1966 Malaysia, Korea, Germany



Source: UNESCO 2001

The picture does not change, when we use other indicators, like the expenditures for R&D. Korea is still increasing its investment in applied knowledge production, the Netherlands remains stable, Germany has settled on an even keel at a high level, but Malaysia is on a downward trend during the 1990s, long before the Asian financial crisis broke in 1997. (see Diagram 2)

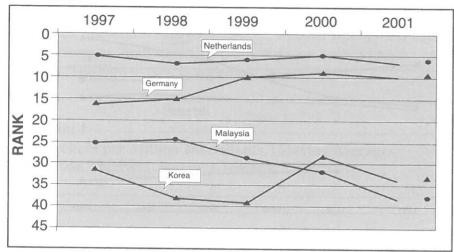
Diagram 2 Expenditure on R&D as Percentage of GDP, 1990-1997



Source: UNESCO 2001

The declining rate of relative R&D expenditure and the number of researchers have, among other factors, reduced Malaysia's competitiveness in relation to other countries. If we follow the rather complex (and admittedly somewhat biased) World Competitive Indicator, Malaysia is sliding back from a knowledge economy, rather than catching up. Malaysia has, despite its efforts to develop ICT especially in the Multimedia Super Corridor, receded from place 25 (in 1997) on a relative competitiveness scale of infrastructure development to place 38 (out of 49 countries in 2001).(see Diagram 3) It has thus lost its competitive advantage over Korea and the gap to the two European countries in our chart (Netherlands and Germany) has in fact increased.

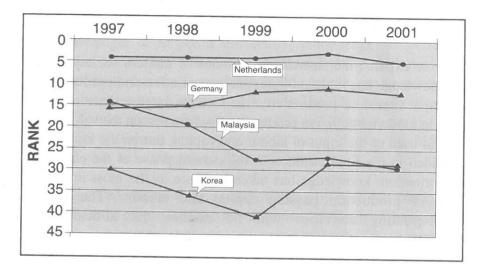
Diagram 3 World Competitiveness Index - Infrastructure (including ICT), 1997-2001



Source: http://www.imd.ch/documents/wcy

If other aspects, like business and government effectiveness are factored in, the situation looks somewhat brighter for Malaysia (see Diagram 4). Sadly enough the slow development of the technology infrastructure, i.e. the knowledge base of the Malaysian economy, accounts for the fact that Malaysia has fallen back in the very competitive race towards a knowledge society.

Diagram 4 World Competitiveness Index - Global Score



What may be the reasons for this pace of knowledge development in Malaysia? Government policy has been very supportive. The building of the MSC, the founding of new research institutes and universities and various programmes assisting innovation in industries have been important steps towards building a knowledge economy (NITC 1999). Malaysia has a large highly skilled workforce and a good system of public and private higher education. There must be other reasons to explain the problems encountered on the path towards a knowledge-based society. There are probably many factors that have to be taken into account. I shall first clarify how we should define a knowledge society, add some critical thought on the social structure of knowledge societies and than focus on the global conditions under which the emergence of knowledge societies take place.

# 3. What is a Knowledge Society?

#### 3.1. The Productivity of Old and New Knowledge

Some experts, the shamans or bomohs of modern society, allege that knowledge has replaced industrial organisation and production as the major source of productivity. In fact the largest share of value added in modern intelligent production does not rest on the value of the material used or the input of labour and capital, but on the knowledge embedded in the final product. In the current phase of the economic transformation, knowledge has taken its place as the most important factor of production passing capital and labour. "The central wealth-creating activities will be neither the allocation of capital to productive uses, nor 'labor'...Value is now created by 'productivity' and 'innovation', both applications of knowledge to work" (Drucker 1994).

During the transformation from industrial to knowledge societies, knowledge has assumed the prime position as a factor of production. There are, however, considerable differences between knowledge and the other factors of production like labour and capital. To mention just two aspects:

1. Knowledge is more difficult to measure than the other factors. "Knowledge is like light. Weightless and tangible, it can easily travel the world, enlightening the live of people everywhere" (World Bank 1999). Once it has been produced it can easily be reproduced or copied and transaction costs are low. This explains why leading industrial nations have put great emphasis on the enforcement of intellectual property rights and patents, safeguarding the internet and con trolling access to data banks and other sources of knowledge. 'Hackers' breaking the monopoly of knowledge and distributing secret information for free have become the Robin Hoods of modern knowledge society. Software pirating, knowledge poaching and industrial espionage are as much

2. Whereas other goods are succumbed to the law of diminishing returns, knowledge actually experiences rising marginal utility. The more an expert, a group of consultants or an organization know, the more valuable become individual pieces of knowledge; or to put it differently; Knowledge is needed to utilise knowledge effectively. A critical mass of knowledge workers is therefore necessary in any locality to to achieve a productive knowledge economy. The Silicon Valley in California, the Munich electronic belt in Germany, the Hsinchu region of Taiwan or possibly, in the near<sup>10</sup> future, the MSC in Malaysia are examples to illustrate this point.

Though it appears to be an established fact by now that knowledge is a major factor of production, it is extremely difficult to estimate the contribution of knowledge to economic growth. Most estimates consist of residuals, i.e. what is left after allother known contributions to economic growth have been factored in. One historical study estimates that between 1929 and 1948 knowledge contributed only 26 per cent to the economic growth of the US, but about 54 per cent between 1948 and 1973 (Stehr 2001). The World Bank estimated that a large proportion of the economic growth of Korea was due to an increasing input of knowledge throughout the 1970s and 1980s (World Bank 1999).

A recently constructed index, measuring the stock market-value of the 25 largest knowledge companies (the Knowledge Index of Hypo-Vereinsbank) points into a similar direction. While the general technology Standard & Poor-Index declined by 22% during the year 2000, the Knowledge Index gained 40%, indicating the superior productivity of knowledge-based industries.

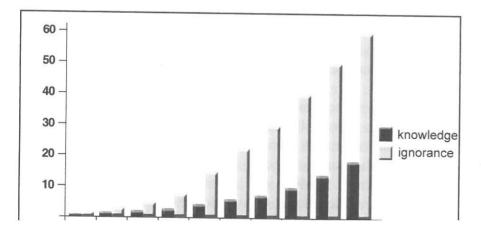
Often the investment in formal education or in R&D is used as an indicator of the input of knowledge into the society. Scientists, technicians and engineers rather than priests, ulama or artists are counted as productive knowledge workers. Informal education and training, experience, wisdom and accumulated local knowledge is widely neglected. The pursuit of knowledge as such is increasingly

# 3.2. The Growth of Ignorance

The path towards a knowledge society is, however, beset by some major essential problems. Globalisation brings about a vast increase of what we know, but an even greater amount of ignorance, i.e. of what we know that we do not know. While on one hand we are truly heading into the direction of becoming a 'knowledge society', we also become more ignorant at the same time (Evers 2000a,b). Each time a research project is successfully concluded, a number of new questions arise. While knowledge is increasing fast, the knowledge about what we do not know is increasing even faster. Reflexive modernisation is stimulating the growth of ignorance, because new knowledge is put into question as soon as it appears. Thus the growth of ignorance is a reflection of the growth of knowledge. The faster the wheel of knowledge production is turning, the greater uncertainty life is likely to become.

On a global level we are truly ignorant and knowledge recedes behind the universal lack of data (Lachemann 1994). Modern globalised knowledge society is therefore also a 'risk society', in which the known unknown surpasses knowledge and in which development takes place under conditions of great uncertainty.

Diagram 5: The Growth of Knowledge and of Ignorance (fictional)



This condition can be exemplified by examples from everyday life as well as from high-tech developments. It has become extremely risky to cross a road by foot, because we really do not know which car or motorcycle will suddenly appear in front of us. We do not know for certain whether or not an atomic energy plant will experience an accident with disastrous consequences and even experts are not able to tell us in advance, in which direction exchange rates will head. It is extremely 'risky' to speculate in the futures market of commodities, stocks or currencies. It is only after the fact, after the crash, that economists or social scientists come up with an explanation, which more often than not is based on conjecture rather than on hard facts or knowledge.

# 3.3. Characteristics of a Knowledge Society

A knowledge society is believed to have the following characteristics:10

- \* Its members have attained a higher average standard of education in comparison to other societies and a growing proportion of its labour force are employed as knowledge workers
- \* Its industry produces products with integrated artificial intelligence
- \* Its organisations private, government and civil society are transformed into intelligent organisations
- \* There is increased organised knowledge in the form of digitalised expertise, stored in data banks, expert systems, organisational plans and other media
- \* There are multiple centres of expertise and a poly-centric production of knowledge
- \* There is a distinct epistemic culture of knowledge production and knowledge utilisation (Evers 2000a).

Some of the above mentioned points and concepts warrant further explanation.

Often the concept of a knowledge society is confused with the concept of an information society, and the importance and prevalence of ICT (information and communication technology) is emphasised.

hardware, but the software, that is the keystone of a knowledge society. In a knowledge society, systems are not technology driven but determined by contents, meaning and knowledge.<sup>11</sup>

A distinction has to be made between knowledge-based work and knowledge work proper. An industrial society has to rely on the knowledge-based work of skilled workers and professionals, like doctors, lawyers, engineers or social scientists. Knowledge work, however, characteristic of a knowledge society, goes beyond the work done traditionally by skilled workers and university or college educated professionals. The new type of knowledge is not seen as definite, it is not regarded as the final truth but it has to be constantly revised. New knowledge is complex, it produces ignorance and therefore entails risk when it is applied. It needs to be systematically organised and institutionalised to be productive and it requires information technology to be developed further.

Universities seem to have lost their near monopoly of basic knowledge production. The so-called triple helix of science-industry-university indicates that knowledge production has become poly-centric and the knowledge networks connect the respective organisations (Baber 1999). The imbalance of enumeration of knowledge workers in the three components of the 'triple helix' can be partly at least explained by the shift of relevant research from the university to the corporate sector. Strangely enough universities are no longer seen as 'intelligent' or 'learning organisations' in contrast to business or industrial companies in the corporate sector. Critics (in Germany for instance) have called universities 'stupid organisations with many intelligent people'. Of course, as academics we might retort that many business corporations are 'intelligent organisations' and can therefore afford to employ many dumb managers at horrendously high wages.

The sociology of the emerging knowledge society has been explored for some time and a fair number of publications have appeared on the subject (among others Long and Long 1992, Gibbons, Michael et al 1994, Nonaka 1994, Stehr 1994, Willke 1998, Evers 2000a b) Enthusiasts have even founded a Global Knowledge Society.

relationship to knowledge economies at the Macro, Meso, and Micro levels". But next to the euphoria of the advocates of knowledge-based economies, there appears to have crept up some doubt, whether neo-classical economic theory can provide the right questions let alone the answers to explain a knowledge driven economy. The social structure, the institutional arrangements and the cultures of globalised knowledge societies appear to be even less well researched, if one assumes that radically new forms of a social organisation of knowledge are emerging. Let me therefore concentrate on two aspects of the sociology of emerging knowledge societies: strategic group formation, and the culture of knowledge.

## 4. Strategic Groups in a Knowledge Society

#### 4.1. Changing occupational cultures

The introduction of ICT into industrial production and even into the service sector is changing the occupational structure and culture of the emerging knowledge society. Let us consider the supermarkets that have been built in the wake of industrialisation. They have replaced many of the small stores, shop-houses and wet markets where our parents used to shop. A few employees work the check-out points, but even these are on the verge of being replaced by automated stations into which the customer inserts his or her chip card, if he has not ordered his items beforehand through the internet. Turning a shopping centre into an intelligent organisation has many consequences. The unskilled workers are replaced by skilled technicians servicing the computer-driven equipment, new industries have sprung up to supply the machinery for the high-tech mega-stores, and software houses apply knowledge to produce the software to drive the organizations.

There are also other, less tangible effects. Social contacts in markets vanish, the senses are no longer stimulated by the foul smell of markets, the feel of freshly slaughtered chicken, the movements and colours of the hustle and bustle of the early morning market. All this richness of feeling, sound and smell is replaced by the

the computer-generated voice and the 'animation' of dead images. Up to now we are only at the beginning of a cultural process with an uncertain outcome.

# 4.2. Who gains and who loses in a knowledge society?

Gold has been considered one of the great and shining resources of the pre-industrial and early industrial resources. When gold was discovered in California, the great gold rush of the 19th century took place. When rubber became an essential item for the production of motor cars, the plantation boom in Malaya and elsewhere enticed the imagination of investors, claiming as much land as they could lay their hands on. As knowledge is the major resource for the New Economy. a new gold rush is taking place. The man-hunt for intellectual talents is on, ICT specialists and bio-informatics scholars are recruited and induced to cross national borders to accept new and better paid positions. Recruitment companies for highly skilled labour have sprung up wherever knowledge is produced (Menkhoff & Evers 2001). Local companies and national governments have to compete for knowledge workers in a transnational labour market.

If market forces prevail, scientists, experts and university lecturers should become the highest paid occupational groups in any knowledge society. So far there is little evidence that the distribution of income is shifting in this direction. Managers and capitalists still command the highest incomes in most advanced societies, including Malaysia. In any capitalist society those who control the strategic resource of capital still wield power and form astrategic group maintaining its grip on resources (Evers 1980).

Though it is extremely difficult to come up with any predictions on who is going to gain and who is going to lose in an emerging knowledge society, at least a somewhat likely scenario can be developed.

### 4.3. Strategic Group Formation

In a knowledge society there emerge new occupational groups that are essential for the production, dissemination and application of knowledge. It can be expected that they eventually realise their common interest in gaining a share of the new wealth, prestige and power, created by the utilisation of knowledge as a productive force. In other wordsa new strategic group will emerge and either join hands with other strategic groups like the state bureaucracy and big business or will compete with them in structuring society in such a way as to maximise their chance for appropriating wealth and power during the implementation of a knowledge society.

Table 3 Strategic Groups of Knowledge Workers

Institutions	Production	Dissemination & utilization
Higher Learning and Research	Researchers Research staff	Teachers Lecturers
Business and Industry	R&D Scientists Technicians	Experts, Consultants Managers
Media	Journalists Artists	Publishers Editors

There are overlaps and omissions in the above Table 3, that is designed to reduce the complexity of a knowledge society to manageable proportion and aid the design of research projects or the construction of indicators. The most obvious strategic group are, of course, researchers and their supporting staff. They partly overlap with lecturers and other universty staff who are also doing research, and also publish their results. But also creative artists are important knowledge producers. They set artistic standards, they may interpret history and everyday life in their novels and other creative works, and create values that influence the flow of social change.

The strategic groups of a knowledge society are bound together by networks of communication. They form 'communities of practice' with vague boundaries. Their networks extend beyond national boundaries, even if they are firmly embedded in the local political and social processes of their own society. In a way, they are pirates on the sea of knowledge, acquiring (or at times pirating) knowledge wherever they can. Because of their critical minds they are looked upon with suspicion or admiration, as the case may be, by politicians or other strategic groups. As intellectuals or academics they are often sought as allies, but at times are picked as enemies and put under detention. Their position will be even more precarious, when a knowledge society emerges.

The precarious position of knowledge and knowledge workers under global conditions will be highlighted further, if we draw our attention to the domain of knowledge itself.

## 5. The Virtual World of Knowledge

# 5.1. Forms of Knowledge: Epistemic Culture

Knowledge is, like globalisation, an under-defined term. In a dictionary sense knowledge refers to (1) "the fact or condition of knowing something with familiarity gained through experience or association", or (2) "acquaintance with or understanding of a science, art, or technique" (Webster Dictionary). The main fountains of knowledge are therefore experience and education, but is remains undetermined, what sort of knowledge is acquired or applied. Data are changed into information, if they are coded in an meaningful way and information becomes knowledge, if a frame of meaning is supplied. Knowledge implies meaning, which sets it apart from data. "Knowledge is constituted by the ways in which people categorize, code, process and impute meaning to their experiences" (Arce & Long 1992: 211).

Most definitions are lopsided and stress only selected aspects. The current discussion on a knowledge-based economy is focused rather narrowly on technical science knowledge. The wide field of social competence, i.e. on how to relate to other people, how to avoid conflict and ethnic strife, either on a personal or on a large scale political level, is neglected. Local or indigenous knowledge is seen as important in development programming, but usually in a rather narrow sense (locals know the local climatic conditions, they know when to plant and when to harvest etc.). The knowledge on how to win an election, run a government or deal with a powerful neighbour is recognised (there are courses on political and administrative sciences after all), but they are not seen as a field for innovative thinking and productive use.

Knowledge is an existential phenomenon, a *Seinsverhaeltnis*, which serves different purposes: the development of personality, salvation in a religious sense, political domination and economic achievement. Positive scientific knowledge is only one of several forms of knowledge, which is in itself dependent on the absolute reality of metaphysics (Scheler 1924/1960, Maas 1999: 15). Surely engineers and software specialists are needed in large numbers to implement a knowledge society, but of similar importance are critical journalists, innovative social scientists, NGO activists and, last not but least, artists who can develop and apply their kind of knowledge, without which a knowledge society will become a hollow construct, inhumane, without blood and life. Knowledge production requires a distinct 'epistemic culture' to be effective (Knorr 1999).<sup>16</sup>

#### 5.2. Disembedded Knowledge

The globalisation of economic activities leads to a certain standardisation of procedures, ways and means of acting and of communication (Evers 1997). This standardisation makes it necessary that local conditions are overshadowed by a common global denominator. This may lead to a further 'disembedding' of economic from social relations. The interpretation of the world is increasingly governed by abstract econometric models, in which even cultural and social local conditions are transformed into rather abstract variables. This leads to a "withdrawal from reality" (Evers 1998) and to the

to build maginary worlds on which social and economic action is focused. Practical experience is always grounded in local conditions, but the new world of knowledge is global and reduces local conditions to mere intervening variables. Projects and policies are often evaluated on the basis of the elegance of the report-writing rather than actual performance. Reports are acted upon by further reports, until an imaginary world of epistemes, of internally consistent concepts is constructed.

This virtual world can assume fantastic proportions as in the stock markets of the new economy. A study of 10,000 public companies, registered at stock markets, showed that in 1978 their real asset value was equal to 95% of their stock value. In 1988 the asset value had dropped to 28%, in 2000 to only 20% of stock value (Neue Z richer Zeitung 26-07-2000). We can interpret this as an indicator, on how far the new economy has become a virtual economy, where imaginary values, i.e. mainly disembedded knowledge, is traded.

The concepts of 'knowledge society' or 'knowledge-based economy' have a tendency to be divorced from reality. A knowledge society becomes a vision (a wawasan), which is constructed as a virtual world. But also a vision, if believed in by many, is a social fact. But let us return to the realm of reality. If knowledge is a primary factor of production, if information and communication technology is a platform upon which a knowledge economy is built and if the existence of a knowledgeable workforce is both a precondition and an indicator for the existence of a knowledge society, then we may well ask the question, how far a nation has advanced on the path towards becoming a knowledge society.

# 6. Conclusion: The Knowledge Gap and the Digital Divide

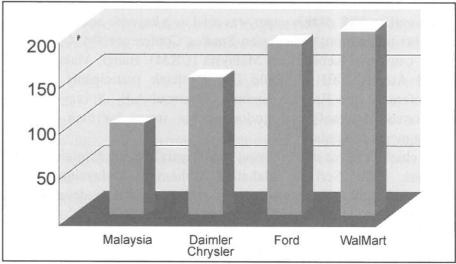
The World Development Report 1998/99 proclaims that knowledge: "...can easily travel the world." Can it really?

According to an OECD report, "the relationship between technological progress, innovation and growth appears to have

between firms and the fluid flow of knowledge have activated the knowledge market and innovations are spread more rapidly through the economy of the industrialised countries. On the other hand, the knowledge gap between the major knowledge-producing nations and the rest of the world is widening and the treasure throve of knowledge is jealously safeguarded by the powerful industrial nations. Our comparative data show divergent paths towards a knowledge society, with no guarantee, whether those catching up will look in 2020 like the more advanced knowledge societies do as of now. Today mega-companies are created by mergers and alliances that are made possible only by the advancement of information technology, the reduction of transaction costs and the infusion of new knowledge into the production process. These companies control budgets, exceeding those of many governments. Among the biggest one hundred economic units (in the year 2000) are 49 countries and 51 corporations (Der Spiegel 23-07-2001). They increasingly determine what knowledge is created and who will have access to it.

Government ministries, let alone universities and research institutes, are dwarfed by the R&D divisions of these large conglomerates.

#### Diagram 6



CDP Malaycia and Davanua of Major Companies 2000

So far the benefits of globalisation and the 'knowledge revolution' have remained in the hands of the managers and shareholders of large corporations and the OECD states, mainly the US. The gap between rich and poor nations has widened and one has to be rathersceptical, whether the knowledge gap will be closed and the digital divide bridged. The glamour of dot.com companies has waned, the computerisation of the poorer sections of any society has been minimal and patents and Nobel prizes are concentrated on a few countries and regions. Nevertheless, knowledge in many fields is expanding, most of it is translated into information and applied to production, services and to the every-day life of most people around the globe, being either beneficial or destructive as it may be. The global knowledge society is emerging, at all cost. But the global knowledge society is fragmented, divided and differentiated. The epistemic landscape still has hills and valleys, fast running streams and backwaters. Research is needed on how to channel the stream of knowledge into one's own backyard, how to utilize local knowledge and local cultural traditions, how to gain a competitive advantage by maintaining ones cultural identity. Knowledge does not consist of ICT alone. Without a social, political and cultural context ICT and a knowledge economy will not flourish.

#### Notes

- An earlier draft of this paper was read as a keynote address at the Third International Malaysian Studies Conference (MSC3), held at Universiti Kebangsaan Malaysia (UKM), Bangi, Malaysia on 6-8 August 2001. I would like to thank participants in this conference and Rahman Embong, Shamsul A.B., Solvay Gerke, Thomas Menkhoff and Lodowing bin Insun for their helpful comments and data.
- <sup>2</sup> "The chief architect of this vision is Malaysia's Prime Minister of 18 years, Dato' Seri Dr Mahathir Mohamad. Malaysians have responded robustly to his challenge to become a fully-developed, matured and knowledge-rich society by year 2020" (http://www.mdc.com.my/msc/index.html).
- Interview as reported on the Ministry's website (www.i-think.commv/think/news.html July 2001)

- This hypothesis is to be seen in the context of general theories dealing with the transition from one type of society to another, from Karl Marx to Max Weber, Karl Polanyi and Schumpeter.
- The losses of ICT and dot.com companies and the rapid decline of the NASDAQ point in this direction.
- See also Ng and Jin (2000) on the importance of teleworking in Malaysia.
- In March 2001, there were 254 mobile phone subscribers per 1000 population in Malaysia (Malaysian Communications and Multimedia Commission).
- This was also pronounced by Malaysia's prime minister in his famous Vision 2002 speech. "There was a time when land was the most fundamental basis of prosperity and wealth. Then came the second wave, the age of industrialisation. Smokestacks rose where the fields were once cultivated. Now, increasingly, knowledge will not only be the basis of power but also prosperity..... No effort must be spared in the creation of an information rich Malaysian society" (Mahathir 1991).
- The term 'risk society' was popularized by German sociologist Ulrich Beck, though in a somewhat different sense. 10 This section draws on work of the Research Group on Knowledge Society. See Alatas et al (2000).
- This point is also stressed in the contemporary knowledge management literature (e.g. Dietlein und Studer 2000:275).
- The growth of ignorance in knowledge society is further explopred in Evers (2000a, b). For an interesting early discussion see Hobart (1993).
- Advertised on its homepage http://www.gksociety.org.
- The new institutional economy may, at least, provide some answers. The literature on knowledge management is also empirically providing interesting, based insights.
- They still depend on national funding agencies to support their research.
- The contours of epistemic cultures are discussed by Knorr (1999) and Evers (2000b).

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