



IQVIA 2024 Spring Campus Recruitment for Strategy Life Sciences

Consulting SEA

About IQVIA

IQVIA™ is The Human Data Science Company™, focused on using data and science to help healthcare clients find better solutions for their patients. We offer a broad range of solutions that harness advances in healthcare information, technology, analytics and human ingenuity to drive healthcare forward. Together with the companies we serve, we are enabling a more modern, more effective and more efficient healthcare system, and creating breakthrough solutions that transform business and patient outcomes.

Introduction About Our Campus Recruitment

As an Analyst/Associate/Consultant at IQVIA, you will be involved in development and delivery of multiple strategy and management consulting projects with our clients. You will also be part of the regional consulting group and will have the opportunity to support larger & more complex projects in the Southeast Asia region.

Open Positions

Analyst , Strategy Life Science Consulting

Location: Singapore / Petaling Jaya, Malaysia

Responsibilities

- Under direct supervision, assists with the review and analysis of client requirements or problems and assists in the development of client solutions.
- Assists in the development of detailed documentation and specifications.



- Under close supervision, performs quantitative or qualitative analysis to assist in the identification of client issues and the development of client specific solutions.
- Assists in the design and structure of presentations that are appropriate to the characteristics or needs of the audience.
- Proactively develops a basic knowledge of consulting methodologies and the life sciences market through the delivery of consulting engagements and participation in formal and informal learning opportunities.
- Engagement based responsibilities are assigned and closely managed by Consultants, Senior Consultants, Engagement Managers or Principals.

Skills & Experience

- Bachelor's degree with keen interest in life sciences or healthcare consulting.
- Works willingly and effectively with others in and across the organization to accomplish team goals.
- Knowledge and understanding of the fundamental processes of business, their interaction, and the impact of external/internal influences on decision making, growth and decline.
- Knowledge of current events and developments within an industry and major competitors.
- Effective time management skills.

Associate Consultant, Strategy Life Science Consulting

Location: Singapore / Petaling Jaya, Malaysia

Responsibilities

- Supporting the design and build of new technology solutions including understanding business needs, determining product specifications, production timetables, pricing, and time-integrated plans for product introduction;
- Conducting market research; to understand business needs and generating product requirements;
- Managing internal and external cross functional stakeholders to support product development;
- Leveraging business experience and acumen in identifying strategic alternatives to client questions;
- Working in a team of like-minded professionals to create reports, presentations, workshops,

under the guidance of our “best in the business” thought leaders and executives;

- Develop broad knowledge of related consulting methodologies and pharmaceutical market through the delivery of consulting engagements and participation in formal and informal learning opportunities;
- Working independently and as part of a high performing team;
- Attending, supporting and presenting at client meetings.

Skills & Experience

- Master or PHD degree in life sciences or economics/business, and at least 1 year experience in consulting or healthcare/pharmaceutical industry.
- Demonstrable analytical and problem-solving skills.
- Excellent verbal and written communication skills.
- Ability to juggle competing priorities to meet deadlines while maintaining high quality work.
- Good interpersonal skills, with an ability to work effectively with others in and across the organization to accomplish team goals.
- Knowledge of key issues and current developments in the pharmaceutical and healthcare industries.
- Knowledge of consulting methodologies, tools and techniques preferred.
- Highly adaptable, with an ability to learn quickly and apply new knowledge.
- A willingness and ability to travel for work.

Consultant, Strategy Life Science Consulting

Location: Singapore / Petaling Jaya, Malaysia

Responsibilities

- Participates in the design, development and delivery of consulting projects or components of larger, complex projects
- Reviews and analyses client requirements or problems and assists in the development of proposals of cost-effective solutions that ensure profitability and high client satisfaction
- Develops detailed documentation and specifications
- Performs qualitative and/or quantitative analyses to assist in the identification of client issues and the development of client specific solutions
- Designs, structures and delivers client reports and presentations that are appropriate to the characteristics or needs of the audience



- Recommends improvements and alternative solutions to resolve problems
- Provides follow up after project deliverable has been completed to ensure client satisfaction
- Proactively develops broader and deeper knowledge of related consulting methodologies and pharmaceutical market through on-the-job experience and participation in training opportunities
- Begins to develop practice specific subject matter expertise

Skills & Experience

- Top MBA graduates, or more than 6 years of relevant consulting experience.
- Experience in consulting, pharmaceutical or healthcare industry will be highly advantageous.
- Possesses solid project management skills, client influencing and relationship building skills.
- Adept at developing business relationship with senior level managers and executives in the pharmaceutical/healthcare industry.
- Ability to juggle competing priorities to meet deadlines while maintaining high quality work.
- Knowledge of consulting methodologies, tools and techniques.
- Excellent presentation and communication skills, with a strong executive presence.
- Has necessary subject matter expertise to effectively manage projects within a given practice area.

Feb Batch:

- Interview: 9th Oct 2023 to 15th Dec 2023
- Offer Decision: Dec 2023
- Expecting On Board Time: Feb 2024

Interview Process:

- Video Screening:

Selected candidates will be put through a Modern Hire short video interview

- 1st & 2nd Round:

Case Interview with our consultants & managers

- Final Round:

Fit Interview with our consulting partners



How To Apply

<u>Positions</u>	<u>Location</u>	<u>Application Link</u>
Analyst	Singapore	Analyst, Strategy Consulting
	Petaling Jaya, Malaysia	Analyst, Strategy Consulting
Associate Consultant	Singapore	Associate Consultant, Strategy Consulting
	Petaling Jaya, Malaysia	Associate Consultant, Strategy Consulting
Consultant	Singapore	Consultant, Strategy Consulting
	Petaling Jaya, Malaysia	Consultant, Strategy Consulting

Email:

If you have any questions, please contact us at: apaccampus@iqvia.com